Presidents Corner: Carter Ramzel, Benchmark Plumbing  (210) 655-7770

It’s been a very busy Fall 2013 and we have a lot to give thanks for this year! The Apprentice Training Program at St. Philips College started in September, a Sporting Clays event at the San Antonio Gun Club also in September, there was beautiful weather for our 20th Annual Fishing Tournament held October 5 -which proved to be one of our best events to date. And if you attended the PHCC luncheon on November 14 you were one of the fortunate ones who welcomed State Senator Donna Campbell! We always appreciate our elected officials taking time to update our membership on their progress.

On December 12 please make plans to be at a fun evening of fellowship at Mexican Manhattan Restaurant – spouses and dates welcome for the PHCC-SA Christmas Fiesta! Please get with Heidi and RSVP by Dec 5th to reserve your spot. PHCC-SA is also welcoming several new Board Members for 2014. Perry Beyer Jr. (Beyer Plumbing) will be our new Vice President. Nathan Cernocek (Insurance One) and Brittany Moreland (Pepco Sales) are our new Associate Board members. We have greatly appreciated having Angie Zuniga (Sunstate Equipment) serve in 2013 and Steve Mechler (Steve Mechler and Associates) serve 2012 thru 2013.

Finally, I am asking every member, Contractor and Associate, to consider serving on a Committee in 2014. Find one that interests you, then contact Heidi or myself and we will help you make the connection with that Committee.

Continued on page 2...
Welcome New Members!

CONTRACTOR:
TIETZE PLUMBING
Steve Tietze

JOE MCNEELY PLUMBING
Joe McNeely

ASSOCIATES:
LOCATION LOCK
Stephen Conroy

The PHCC-National Association, formed in 1883, provides legislative advocacy, education and training to 3,500 plumbing and HVACR companies employing approximately 70,000 professional technicians. Members of PHCC have access to a wide variety of services designed to increase their professionalism, grow their business and improve profitability. Go to www.phccweb.org for more information.

Newest Benefit: PayAnywhere Merchant Services
PayAnywhere (www.payanywhere.com), a leader in mobile point of sale (mPOS) solutions, announced today that it has been chosen as the official mobile payments partner of the Plumbing-Heating-Cooling Contractors –National Association (PHCC).

For a complete list of the features PayAnywhere provides its merchants, visit http://www.payanywhere.com/features.

For information on how your organization can partner with PayAnywhere, contact Gene Schenberg at gschenberg@payanywhere.com. Members of the PHCC—National Association can learn more by clicking here.
“Dedicated to the promotion, advancement, education, and training of the industry for the protection of the environment, and the health, safety and comfort of society”

**PHCC DOL – Approved APPRENTICESHIP PROGRAMS:**

**SAN ANTONIO PHCC: (4 year program)**

Classes held in evenings twice/week @ St Philips College SW Campus

160 Classroom hours + 2000 OJT hours/year

Prerequisites for the classes:
- Sponsored & employed by PHCC contractor member employer
- HS Diploma/GED/ HS Equivelant
- Registered Apprentice at TSBPE

* Call PHCC-SA for more details! (210) 824-7422

Get on the notification listing for the 2014 class application & details, NOW!

“THANK YOU for your SUPPORT”

**BRASSCRAFT** has donated $2500 towards scholarships and materials that will be awarded to the San Antonio Plumbing Apprentice Program in 2014 along with instructional videos & training on valve install.

Manny Hernandez with **Miller Mays** for volunteering time this semester by teaching the Apprentices about Backflow Prevention technology used in the field.

Great job to the **Master Plumbing Apprentice Instructors** for San Antonio program at St Philips College 2013-2014 classes!

- Year One Apprentice Instructors: Justin Lowe & John Hadden
- Year Two Apprentice Instructor: Stephen Short

**TEXAS APPRENTICE WINS NATIONAL PHCC APPRENTICE CONTEST!**

Apprentice Contest Winner, **Curtis Bruington**
(Central Texas Plumbing Solutions, Waco)

“We were all so proud to see our PHCC Texas Contest First Place Winner win the NATIONAL PHCC PLUMBING APPRENTICE CONTEST! He won some great prizes – and Ridgid Tools is donating $2500 worth of tools to our Apprentice Program at CEF in Curtis’s honor. Isn’t that wonderful? We can also be so proud of our Apprentice Program and our instructors, Frank Morgan, Bill White and Bob Mills. This is really big for Texas and we all congratulate Curtis on this wonderful accomplishment! Our 2nd Place PHCC Texas contest winner, Jonathan Wilson (Cover Plumbing, Copperas Cove), did a great job, too, and we were very proud of him for representing us. In the photo are Jim Steinele, Chair of the PHCC Foundation Apprentice Committee and Roger Peugeot, Chair of the PHCC Educational Foundation. “ Nancy Jones, PHCC-TX E.D.
PHCC—SAN ANTONIO CHAPTER
AT LOCAL HIGH SCHOOL CAREER FAIRS!

Pat Freund, PRIMO PLUMBING working the PHCC-SA career night at the Comal ISD fair!
Too Bad UT-Texas did not have so much interest!
Way to go Pat!

Thanks to Allie Perez @ MR PLUMBER/MR AC & Jeremy Liles @ LILES PLUMBING for working the PHCC-SA booth at the Judson ISD Career Night!

Texas Counselors Association convention at the Henry B Gonzales Convention Center Nov 21 2013
Thanks to those members that worked the booth!
Sherill Stanush, S & S Plumbing Contractors
Randy Hunter, REC-San Antonio
Perry Beyer Jr; Beyer Plumbing
Dale Nash & Bobby House, Diamond Plumbing
Carter Ramzel, Benchmark Plumbing
Brett Bartley, Gibson Plumbing
Alexis & Tiffany, Firstcall Restoration

NEISD Career Night
Thanks to Bret Bartley, GIBSON PLUMBING & Greg Bolin, BOLIN PLUMBING for working The PHCC-San Antonio booth to educate the students & parents about successful careers in the PHC industry!

PHCC –San Antonio Local TRAININGS:
Ruth King Seminar—Profitability Day JANUARY 16, 2014 (SEE DETAILS PG 8)
FIRST AID/ CPR certification - FEBRUARY 2014
Call PHCC-SA office for registration flyer & details!

Grease Interceptor Inspection Certification class provided by SAWS FOG division was well attended by PHCC member Contractors!

Thanks to Sherill Stanush, S & S Plumbing Contractors
Randy Hunter, REC-San Antonio
Perry Beyer Jr; Beyer Plumbing
Dale Nash & Bobby House, Diamond Plumbing
Carter Ramzel, Benchmark Plumbing
Brett Bartley, Gibson Plumbing
Alexis & Tiffany, Firstcall Restoration

Grease Interceptor Inspection Certification class provided by SAWS FOG division was well attended by PHCC member Contractors!
INTERNATIONAL CODE COUNCIL (ICC):

CHANGE TYPE: Modification  FLOOR & WALL DRAINAGE CONNECTIONS


CHANGE SUMMARY: The use of a waste connector and sealing gasket is now permitted as an acceptable means to connect floor outlet plumbing fixtures, allowing for water closet installations that are provided with a gasketed waste tube outlet connection.

2012 CODE: 405.4 Floor and Wall Drainage Connections.
Connections between the drain and floor outlet plumbing fixtures shall be made with a floor flange or a waste connector and sealing gasket. The waste connector and sealing gasket joint shall comply with the joint tightness test of ASME A112.4.3 and shall be installed in accordance with the manufacturer’s installation instructions. The flange shall be attached to the drain and anchored to the structure. Connections between the drain and wall-hung water closets shall be made with an approved extension nipple or horn adaptor. The water closet shall be bolted to the hanger with corrosion-resistant bolts or screws. Joints shall be sealed with an approved elastomeric gasket, flange-to-fixture connection complying with ASME A112.4.3 or an approved setting compound.

CHANGE SIGNIFICANCE: Historically, a “flanged” outlet connection for floor-mounted water closets has been the only acceptable method for making the connection between the drain and a floor outlet plumbing fixture. Connections of this type are typical of water closets designed for the North American market. The recognition of a waste connector and sealing gasket allows for another acceptable type of water closet connection method that will make more water closet products available to designers and installers. The new allowance recognizes this commonly used international method of connection. The connection arrangement consists of a waste tube connector on the water closet that is inserted into an elastomeric gasket. The waste tube and gasket are then inserted into the drain pipe opening at the floor line, and the gasket provides the seal between the water closet’s waste tube and the drain pipe. The water closet flange is then anchored directly to the floor using mounting brackets or fasteners. These anchors are often concealed to allow for a smooth, sanitary exterior interface to the floor. This design is used almost exclusively in Europe and other locations worldwide, and offers many advantages over wax-ring flange seals. ASME A112.4.3, a standard already referenced in the IPC and the International Residential Code (IRC), requires that the connection be leak-tight to pressures up to 10 psi. Such water closet designs are available in a wide range of rough-in dimensions.
20th Anniversary Fishing Tournament! October 2, 2013

Huge “THANK YOU” to the Awesome Fishing Committee!
These members make this event Fun & a Continued Success!
Chair: Delanah Suarez, A & A Plumbing & Co Chair: Bill Musick, Sunbelt Marketing
Committee Members: Perry Beyer Jr, Beyer Plumbing; Doug Trimble, Ferguson Enterprises,
Angie Zuniga-Sunstate Equipment; Joel Kempf–Moore Supply; Caryn Musick, Morrison Supply, Pete McNeel, Beyer Plumbing,
Blake Stephens–GPS of Texas; Katie Noble-Emergency Service Restoration of TX; Pat Freund–Primo Plumbing;
Nathan Cernosek–Insurance One, Brittany Moreland–PEPCO Sales
& all the day of event volunteers!

Save the Date in 2014!
September 27, 2014 (Saturday)
Rockport, TX
“Thank you to the 2013 Fishing Tournament Sponsors”

**Contractor Sponsors**
- Beyer Plumbing
- Green Plumbing
- Bolin Plumbing
- Mr Plumber/Mr AC
- S&G S Plumbing Contractors

**Platinum Sponsors:**
- Beyer Plumbing
- Gibson Plumbing
- Benchmark Plumbing
- A&G Plumbing
- George Plumbing
- Primo Plumbing
- AAA Auger
- Guarantee Plumbing
- REC Industries
- Shafer Services

**Gold Sponsors:**
- Bradford White
- Diamond Cut
- Ferguson Enterprises
- First Call Restoration
- Sunbelt Marking
- Williams Supply

**Silver Sponsors:**
- Albert Sterling & Associates
- Aquatherm
- Champions Marketing
- Frost Bank
- Moen
- MRK Manufacturer Sales

**Bronze Sponsors:**
- Axton Fleet
- Broadway Bank
- Emergency Service Restoration
- Federated Insurance
- Holes of San Antonio
- NABCO
- PHCC-Texas
- Price Pfister
- RIDGE Tools
- Sunstate Equipment
- Transnational Advisors
- US Sales
- National Wholesale Supply

**Raffle Sponsors**
- Insurance One
- GPS of Texas
- Scott Freund Foundation
- Morrison Supply
- Rockport Tackle Town
- Brute Ice Chest
- Rebecca Creek Distillery
- Tool Mart
- Lighthouse Inn
- Milwaukee Tool
- Moore Supply

Congratulations to the 2013 Award Winners!

**Heaving Stringer:**
1st – Lenox/Moore Supply (12.82 lbs)
2nd – Beyer Boys (12.64 lbs)
3rd – PMI Sales (11.67 lbs)
4th – A&G Plumbing (11.52 lbs)

**Jr Division:**
1st – Kyle Baum
2nd – Aaron Andazola
3rd – Spencer Stanush

**Ladies Division:**
- (heavy fish) Red – Sarah Cernosek (8.23 lbs)
- Trout – Monica Latham (1.75 lbs)

**Men’s Division:**
- (heavy fish) Red – Tyler Stanush (8.04 lbs)
- Trout – David Farley (4.05 lbs)
- Heaviest Other Fish – Regina Quinones - Jack Carvel

**Most # Spots Redfish** (50/50 pot split $310)
- Mike Mannis (26 spots)

**45 Raffle Winners:**
- Milwaukee Tool kit (Green Plumbing)
- Yeti 75 (M Mannis)
- Rossi Colt Rifle (J Jacobs)
- MS Surface tablet (J Andazola)
- Rodeo Tickets – K Noble & Gibson Plumbing
- Ruger LCP – C Beyer
- Mossberg Shotgun – D Trimble
Click here and at the bottom of the listing select the title “GHS and OSHA Hazardous Communication.” The course is 30 minutes in length and costs $20 per person. PHCC members save 10 percent by entering the code mem10 at checkout.

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Upcoming Ruth King Seminar offered by PHCC-San Antonio Chapter!

Is Your Business in Financial Pain? Relieve the Pain at Profitability Day

Throw out your KPI’s, gross margins, and percentages and learn how to earn true profits
Know what you need to do each month to ensure profitability

When you attend Profitability Day and Beyond:
• The days of one month being great and the next month being horrible are over
• The days of being frustrated looking at your financial statements are over
The days of showing a profit but asking yourself, “Where’s the money?” are over

Since practicing what you learn at Profitability Day is critical,
A three month on-line coaching follow up to implement what you learned is included in your tuition.

Here’s what others have said:
I have been to hundreds of financial training classes over all my years in the industry. I consider myself as a better than average financial person and ...............I learned more today than I have in all the other classes put together.

I don’t think others felt this was going to be much of a class. They couldn’t have been more wrong. Please pass this on to the Chapter, if you see fit, so that other’s won’t make the mistake that I almost made by not going to this class next time she is here. I too didn’t think it was going to be much and decided to go anyway and boy am I glad I did. This class WILL help small one man businesses as well as bigger 100+ man shops. Everyone would benefit from this class.

I left the class and came straight to the office so I could start implementing some of the things I learned today. Being able to better understand numbers can only make everyone more profitable. Ruth King is amazing!
Tom Damiani, Owner, Comfort Design, San Antonio, TX

Who leads the Profitability Day Class?
Ruth King, HVAC industry financial expert for 25+ years, leads you through a day of eye opening experiences that will help you get and stay profitable.

Thursday, January 16, 2014 from 9 AM to 4 PM in San Antonio, TX @ PHCC-San Antonio office!

PHCC member: Only $397 for the first person and $197 for each additional person from your company. Non PHCC member: $497

To register:
Call 877-520-4321 or 770-729-0258 or email ruthking@hvachannel.tv and identify yourself as a PHCC member.

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Required HazCom OSHA Training
Available on Virtual University

As part of OSHA’s move toward a Globally Harmonized System of Classification and Labeling of Chemicals (GHS), employers are required to train employees on how to read and interpret new Safety Data Sheets by Dec. 1, 2013. The training includes learning new label elements (i.e., pictograms, hazard statements, precautionary statements and signal words) and the SDS format. Full compliance of the rule will begin in 2015.

Individual registration for this course is required by OSHA. It cannot be broadcast to groups.

http://www.phccweb.org/NewsPublication/content.cfm?ItemNumber=12377&RDepthToken=36901&userID=7877

Click here and at the bottom of the listing select the title “GHS and OSHA Hazardous Communication.” The course is 30 minutes in length and costs $20 per person. PHCC members save 10 percent by entering the code mem10 at checkout.