



PHCC-TEXAS NEWS

MARCH 2011

Walking the Capital – Truly a Humbling Experience

Barry Bankler - President, PHCC Texas (Gibson Plumbing, San Antonio)

Today is Tuesday, February 1, 2011. As I drive up to the Texas Capital early in the morning, it's cold, windy and quiet in Austin. I have thoughts about what this day will be about. I think about the issues that face our industry, and those important issues that face each and every Texan. It would be easier if every issue just had two sides, but it's never that easy. Obviously, the budget issues that Texas faces would be easier if there was more money. We certainly need rules and laws in life and business. We also need the referees, our government, to interpret these rules and laws, and to make sure they are followed.

The big question overhanging every issue – what size and how involved do we want or need or government? If the government is more involved, could it be effective in solving the problems and issues? My personal opinion is we the people are best suited and motivated to do what is right with a limited government. Rather than actually taking the time to go to Austin and do the Walk on the Capitol, it would be easier to sit with friends with a warm cup of coffee and complain about the Politicians.

As I walk into the Capital, you get the overwhelming feeling of our great State of Texas. You can feel the history around you. In every hallway and office, there are pictures, letters, maps, statues and memorabilia of our proud past. These represent stories that shape the minds and hearts of all who hold office. I think about how our conversations will be with those elected officials and their staff – are they going to tell us what they think we want to hear, or tell us how they really stand on the issue.

But today, our focus is for the issues that concern PHCC. Forty-five PHCC members from all over Texas are giving up their time and devoting their effort to help our industry. These members come to make sure that ultimately, we protect the health of our fellow citizens. We have become so good at that protection; most citizens take it for granted. I know I did until I became involved with Gibson Plumbing Company. Our goals are clear – show that our industry has professional and honest people that can be trusted when we make recommendations on important issues. A special thank you goes to Nancy Jones, our Executive Director, for organizing everyone's day on the Walk with the proper appointments with our Legislators.

We are called contractors for a reason. We enter most work engagements with a contract. As all of us have faced, we either sign the contract "as is", or someone else will. In the past several years, there has

been a call to be responsible for yourself and for your work. PHCC is a member of TCA (Texas Construction Association, which is a group of 15 sub-contractor trade associations, 2,400 companies with 175,000 employees).

NOTE: We have been told that the Plumbing Board will most likely not be one of the agencies merged into TDLR. We will keep you updated on this as the legislative session progresses.

WHY DO I BELONG TO PHCC?

Pat Freund, PHCC Texas Board Member (Primo Plumbing, San Antonio)

Occasionally someone asks me why I belong to PHCC.

I tell them I belong because I do not know all that I should know about the plumbing industry and building my business.

I belong because I want to keep up with the fast-moving developments in our industry.

I belong because I want to attend meetings where I can learn and exchange ideas with others.

I tell them I belong because I want to learn how to better market my business and the products and services I sell.

I belong because the public regards a member as an established, professional and progressive company.

I belong because the Association is on the firing line every day on a twenty-four hour basis, defending the interest of the plumbing, heating and cooling industry.

I believe, as Theodore Roosevelt said, **“Every man owes a part of his time and money to the business or industry in which he is engaged. No man has a moral right to withhold his support from an organization that is striving to improve conditions.”**

Consider membership with PHCC. Without PHCC, you stand alone.

Go to PHCC-Texas website: www.phcc-tx.org for a membership application and links to all the benefits to membership for contractors at the National, State, and Local levels. All three levels are included in the annual dues fee.

PHCC National : 800-533-7694 www.phccweb.org

PHCC-Texas: 800-992-7422 www.phcc-tx.org

PHCC-San Antonio: 210-523-1540 www.phcc-sanantonio.org

2011 TEXAS ROUNDUP

A G E N D A



JUNE 16 ☆ **7:00 PM** Opening Reception at **THE SALT LICK** Sponsored by Federated Insurance

JUNE 17 ☆ **7:00 AM** **5th ANNUAL APPRENTICESHIP CONTEST**
PHCC Texas Buda Training Facility

☆ **8:30 AM** *Chuckwagon Breakfast at Cabela's in Buda*
Speakers: Bob Maxwell, Executive Director, Texas State Board of Plumbing Examiners
PHCC Texas Annual Meeting: Barry Bankler, President

B R E A K

10:30 - 11:45 AM **CONCURRENT WORKSHOPS:**
☆ Business Succession - Cabela's
☆ The 5 Dumb Things We Do To Mess Up Our Business - Cabela's
☆ Understanding Overhead - PHCC Texas, Buda Training Facility

NOON - 1:30 PM **BIG-TEXAS BURGER COOKOUT** - PHCC Texas, Buda Training Facility
☆ Sponsor Exhibits

1:45 PM - 3:00 PM **CONCURRENT WORKSHOPS:**
☆ Business Succession - Cabela's
☆ The 5 Dumb Things We Do To Mess Up Our Business - Cabela's

☆ **3:30 PM** **APPRENTICE CONTEST AWARDS**
PHCC Texas, Buda Training Facility

Call Executive Director, Nancy Jones at **512.523.8094** for more information.