

PHCC – SAN ANTONIO PRODUCT TRAINING DIRECTORY 2010

PRODUCT TRAINING	CLASS TIME	COMPANY NAME	REP. NAME	CONTACT INFO PHONE/EMAIL
Gastite Design & Installation	1 Hour	Ron Henson Company	Brad Hadden	(210) 383-9647 or brad.hadden@sbcglobal.net
Gastite Design & Sizing for 2lb & Commercial Projects	1 Hour	Ron Henson Company	Brad Hadden	(210) 383-9647 or brad.hadden@sbcglobal.net
Fraud Prevention	1 Hour	Frost National Bank	Sarah Cernosek	(210) 220-5098 or sarah.cernosek@frostbank.com
Understanding Financial Statements – What are banks looking for in a loan approval?	2-4 Hours	Frost National Bank	Sarah Cernosek	(210) 220-5098 or sarah.cernosek@frostbank.com
Cash Mgmt. Solutions that help your business run more efficiently	1 Hour	Frost National Bank	Sarah Cernosek	(210) 220-5098 or sarah.cernosek@frostbank.com
Investments 101 (intro to investments)	1-2 Hours	Frost National Bank	Sarah Cernosek	(210) 220-5098 or sarah.cernosek@frostbank.com
Update on the economy	30-45 Min.	Frost National Bank	Sarah Cernosek	(210) 220-5098 or sarah.cernosek@frostbank.com
Fuseal/Polypropylene – Acid Waste/High Purity Piping	1 Hour	Steve Mechler & Assoc.	Steve Mechler	(210) 545-0084 or steve@mechler.com
Mifab – Water Closet Carriers/Floor Drains Etc.	1 Hour	Steve Mechler & Assoc.	Steve Mechler	(210) 545-0084 or steve@mechler.com
Rain Water Harvesting & Condensate Recovery – Fundamentals-Storage Tanks & Disinfection (UV-Ozone-Chlorination)	1 Hour	Steve Mechler & Assoc.	Steve Mechler	(210) 545-0084 or steve@mechler.com
Stiebel – Eltron – Electric Tankless Water Heaters	1 Hour	Steve Mechler & Assoc.	Steve Mechler	(210) 545-0084 or steve@mechler.com
Lawler – Thermostatic Mixing Valves	1 Hour	Steve Mechler & Assoc.	Steve Mechler	(210) 545-0084 or steve@mechler.com

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T-Drill- Mechanically Formed Tees	1 Hour	Steve Mechler & Assoc.	Steve Mechler	(210) 545-0084 or steve@mechler.com
Exhausto – Water Heater, Boiler & Dryer Venting & Combustion Air	1 Hour	Steve Mechler & Assoc.	Steve Mechler	(210) 545-0084 or steve@mechler.com
Teco-Westinghouse – Variable Frequent Drives	1 Hour	Steve Mechler & Assoc.	Steve Mechler	(210) 545-0084 or steve@mechler.com
Miro – Rooftop Pipe Supports	1 Hour	Steve Mechler & Assoc.	Steve Mechler	(210) 545-0084 or steve@mechler.com
Plan Take Off To Estimate Sawing & Removal	1 Hour	Concrete Renovation, Inc.	Patrick Harris	(210) 653-6120 or ptharris@sbcglobal.net
What Should I Look For When Planning A Sawing Job	1 Hour	Concrete Renovation, Inc.	Patrick Harris	(210) 653-6120 or ptharris@sbcglobal.net
How Diamonds Cut	1 Hour	Concrete Renovation, Inc.	Patrick Harris	(210) 653-6120 or ptharris@sbcglobal.net
Questions I Always Wanted To Ask About Concrete Cutting	1 Hour	Concrete Renovation, Inc.	Patrick Harris	(210) 653-6120 or ptharris@sbcglobal.net
Why Does The Different Types of Concrete & Steel Affect My Price	30 Min.	Concrete Renovation, Inc.	Patrick Harris	(210) 653-6120 or ptharris@sbcglobal.net
Victaulic Concepts-Basic Victaulic knowledge and products.	1 – 2 Hours	Victaulic	Chris Luco	(210) 485-9018 cluco@victaulic.com
Roll Grooving Tool Demo – Demonstration and education of using roll grooving tools	1 – 2 Hours	Victaulic	Chris Luco	(210) 485-9018 cluco@victaulic.com
On site “Job Specific” Training	Varies depending on job	Victaulic	Chris Luco	(210) 485-9018 cluco@victaulic.com
Oatey SCS, training on cements and making proper glue joints	30 Min.	MRK Manufacturer’s Sales	Doug Rihn	(210) 710-0200 doug@mrksales.com
Seisco Electric tankless water heaters	45 Min.	MRK Manufacturer’s Sales	Doug Rihn	(210) 710-0200 doug@mrksales.com

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Noritz Gas tankless water heaters	1 Hour	MRK Manufacturer's Sales	Doug Rihn	(210) 710-0200 doug@mrksales.com
Aqua Glass/Masco Bath, fiberglass whirlpools, tubs and showers	45 Min.	MRK Manufacturer's Sales	Doug Rihn	(210) 710-0200 doug@mrksales.com
Nibco PEX pipe and fittings	45 Min.	MRK Manufacturer's Sales	Doug Rihn	(210) 710-0200 doug@mrksales.com
Church Seats	30 Min.	MRK Manufacturer's Sales	Doug Rihn	(210) 710-0200 doug@mrksales.com
Red and White Valves Import Valves and Water Heater Tankless Kits	30 Min.	MRK Manufacturer's Sales	Doug Rihn	(210) 710-0200 doug@mrksales.com
BlazeMaster Installation Training	3 Hours	Lubrizol	Bryan Hutton	(972) 668-4936 bryan.hutton@lubrizol.com
BlazeMaster fire protection systems are the widely used for stand alone and multipurpose fire protection systems. With selected manufacturer, we can provide installation training on proper solvent cementing, transitioning to FlowGuard gold, material characteristics, chemical compatibility and applications. Training can be conducted at contractor facility.				
Corzan/FlowGuard Gold Installation Techniques and Training	3 Hours	Lubrizol	Bryan Hutton	(972) 668-4936 bryan.hutton@lubrizol.com
With selected manufacturer, can provide installation training on proper solvent cementing, material characteristics, chemical compatibility and applications. Training can be conducted at contractor facility.				
IPS/Solvent Weld Training Class/Card carrying certified by factory	2 Hours	PMI Sales & Marketing	Phillip Read	(361) 779-0612 phillipr@pmireps.com
American Standard/Leed Certified products and how to get Leed Certified. What water efficient products can and can't do for you.	1.5 Hours	PMI Sales & Marketing	Phillip Read	(361) 779-0612 phillipr@pmireps.com
Coastline CPVC/Lab waste solvent weld products/Great for any plumber doing a School job/Cuts time and labor down on lab waste application.	1.5 Hours	PMI Sales & Marketing	Phillip Read	(361) 779-0612 phillipr@pmireps.com

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Grundfos Pumps/Training on how to pump size a system correctly/what pumps to use on different applications/this is a class for both Commercial/Residential plumbers.	2 Hours	PMI Sales & Marketing	Phillip Read	(361) 779-0612 phillipr@pmireps.com
WardFlex/ Flexible Gas tube training/Training is an absolute pre requisite prior to purchasing or installing WardFlex. Training addresses the considerations, specification, advantages, sizing and installation process of any kind of WardFlex application.	1 Hour	PMI Sales & Marketing	Phillip Read	(361) 779-0612 phillipr@pmireps.com
Crane Safety	1 Hour	Alamo Crane Service	Doug Muenchow	(210) 559-9777 doug@alamocrane.com
Construction Site Hand Signals/Sign Language	1 Hour	Alamo Crane Service	Doug Muenchow	(210) 559-9777 doug@alamocrane.com
Mifab Water Closet Carriers/Floor drains. Training on proper selection of product for application, installation, maintenance and trouble shooting.	1 Hour	Dillard Associates	Mark Boyd	(210) 824-4881 mboyd@dillardassoc.com
Stiebel – Eltron Electric Tankless Water Heaters. Training on proper selection of product for application, installation, maintenance and trouble shooting.	1 Hour	Dillard Associates	Mark Boyd	(210) 824-4881 mboyd@dillardassoc.com
Lawler Thermostatic Mixing Valves. Training on proper selection of product for application, installation, maintenance and trouble shooting.	1 Hour	Dillard Associates	Mark Boyd	(210) 824-4881 mboyd@dillardassoc.com
Miro Rooftop Pipe Supports. Training on proper selection of product for application, installation, maintenance and trouble shooting.	1 Hour	Dillard Associates	Mark Boyd	(210) 824-4881 mboyd@dillardassoc.com
Seisco Electric Tankless Water Heaters. Training on proper selection of product for application, installation, maintenance and trouble shooting.	1 Hour	Dillard Associates	Mark Boyd	(210) 824-4881 mboyd@dillardassoc.com
Willoughby prison/park stainless steel fixtures. Training on proper selection of product for application, installation, maintenance and trouble shooting.	1 Hour	Dillard Associates	Mark Boyd	(210) 824-4881 mboyd@dillardassoc.com

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Guardian emergency eye wash/shower equipment. Training on proper selection of product for application, installation, maintenance and trouble shooting.	1 Hour	Dillard Associates	Mark Boyd	(210) 824-4881 mboyd@dillardassoc.com
Plumberex ADA trap/supply covers. Training on proper selection of product for application, installation, maintenance and trouble shooting.	1 Hour	Dillard Associates	Mark Boyd	(210) 824-4881 mboyd@dillardassoc.com
Anaco Husky no hub couplings. Training on proper selection of product for application, installation, maintenance and trouble shooting.	1 Hour	Dillard Associates	Mark Boyd	(210) 824-4881 mboyd@dillardassoc.com
Stern-Williams terrazzo mop sinks, drinking fountains, outdoor rinse showers. Training on proper selection of product for application, installation, maintenance and trouble shooting.	1 Hour	Dillard Associates	Mark Boyd	(210) 824-4881 mboyd@dillardassoc.com
Charting The Course of Success	30 Min.	Federated Insurance	Bennett Cromer	(501) 952-9391 brcromer@fedins.com
Golden Egg – Deferred Income	15 Min.	Federated Insurance	Bennett Cromer	(501) 952-9391 brcromer@fedins.com
Distracted Driving/Motor Vehicle Record Checks	20 Min.	Federated Insurance	Bennett Cromer	(501) 952-9391 brcromer@fedins.com
Group Health Insurance	45 Min.	Federated Insurance	Bennett Cromer	(501) 952-9391 brcromer@fedins.com
Insurance 101	45 Min.	Federated Insurance	Bennett Cromer	(501) 952-9391 brcromer@fedins.com
Making the Right Moves For The Future	45 Min.	Federated Insurance	Bennett Cromer	(501) 952-9391 brcromer@fedins.com
Attracting And Retaining Key Employees	20 Min.	Federated Insurance	Bennett Cromer	(501) 952-9391 brcromer@fedins.com
Health Insurance Industry Challenges and Federated's Response	45 Min.	Federated Insurance	Bennett Cromer	(501) 952-9391 brcromer@fedins.com
The Faces of Your Business	20 Min.	Federated Insurance	Bennett Cromer	(501) 952-9391 brcromer@fedins.com

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A Business Owner's Guide To An Effective MVR Program	20 Min.	Federated Insurance	Bennett Cromer	(501) 952-9391 brcromer@fedins.com
Distracted Driving	20 Min.	Federated Insurance	Bennett Cromer	(501) 952-9391 brcromer@fedins.com
"Alphabet Soup"	15 Min.	Federated Insurance	Bennett Cromer	(501) 952-9391 brcromer@fedins.com
Health Insurance – What Do We Do Next?	45 Min.	Federated Insurance	Bennett Cromer	(501) 952-9391 brcromer@fedins.com
Employment Related Practices	20 Min.	Federated Insurance	Bennett Cromer	(501) 952-9391 brcromer@fedins.com
Shared Visions For A Promising Future	15 Min.	Federated Insurance	Bennett Cromer	(501) 952-9391 brcromer@fedins.com
IBHS & Federated – Open For Business	25 Min.	Federated Insurance	Bennett Cromer	(501) 952-9391 brcromer@fedins.com
Identity Theft	15 Min.	Federated Insurance	Bennett Cromer	(501) 952-9391 brcromer@fedins.com
Drug & Alcohol In The Workplace	20 Min.	Federated Insurance	Bennett Cromer	(501) 952-9391 brcromer@fedins.com